General Manager (S & M - CM)
Sales & Marketing - Consumer Mobility
3<sup>rd</sup> Floor, New CTS Building
16, Greams Road, Chennai – 600 006





## <u>S&M-CM/165/RCVs & TOPUPs/2013-14/33</u> <u>Dated @ Chennai-6</u> <u>the 21.11.13.</u>

Sub: Full usage value equal to MRP on Top-ups with MRP Rs.100 to 190 - reg. Ref: CO Lr.No. 26-18/2010-T&C-CM Circular No.44/13-14 dt 27-09-13.

Approval of the competent authority is hereby conveyed for the **full usage value equal to MRP on** Top-ups with **MRP Rs.100 to Rs.190 on** Top-up Voucher/C TOP-UP/Flexi TOP-UP **in** Tamilnadu Circle in 2G & 3G prepaid Mobile services for 08 days **from 22.11.2013 to 29.11.2013.** 

The offer details are given below:-

The promotional offer is	Full usage Value equal to MRP on Top-up Voucher/C TOP-UP/Flexi TOP-UP with MRP of Rs. 100 to Rs.190.
Period of Offer	22.11.2013 to 29.11.2013

Note: Wherever, the usage value offered with top-up voucher is more than the MRP, the higher usage value already offered will prevail.

This is for kind information and necessary action please.

(S.BAMA)

AGM (Marketing-CM)

044-28290825

То

GM (NW-O CM), Trichy -1/Coimbatore – For information & necessary action please.

GM(S&M-CM), Chennai Telephones, Chennai for information pl.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM In charge IN - Trichy - for infmn & necessary action please.

DGM(NW-O)/DE Commercial, Coimbatore/ - For information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales) & AGM (Sales), Chennai-6 –For information and informing Sales Heads, franchisee managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS)/SDE MKTG, Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website "tamilnadu.bsnl.co.in".

DGM(S&M-CM)/AGM(S&M-CM), Chennai Telephones, Chennai – For information please.

DGM (ITPC) HYB – For information and ensure uploading the information on the BSNL PORTAL.